



PLAYA LAIYA INVESTMENT PROPOSAL
 PROMO PAYMENT TERMS & DISCOUNT EFFECTIVE MAY 16, 2020

| Phase | 2I | 2I | 2I | 2I | 2I | 2I | 2I |
|--------------------------------|--------------------------------|---------------------------------------|--|--|--|---|---|
| Block # | 94 | 94 | 94 | 94 | 94 | 94 | 94 |
| Lot # | 8 | 8 | 8 | 8 | 8 | 8 | 8 |
| Area in sqm | 200 | 200 | 200 | 200 | 200 | 200 | 200 |
| Price per sqm | 17,360 | 17,360 | 17,360 | 17,360 | 17,360 | 17,360 | 17,360 |
| SELLING PRICE (VAT INCLUSIVE) | 3,472,000 | 3,472,000 | 3,472,000 | 3,472,000 | 3,472,000 | 3,472,000 | 3,472,000 |
| OUTRIGHT DISCOUNT | 694,400 | 520,800 | 347,200 | 347,200 | 173,600 | 173,600 | |
| NET SELLING PRICE | 2,777,600 | 2,951,200 | 3,124,800 | 3,124,800 | 3,298,400 | 3,298,400 | 3,472,000 |
| PAYMENT TERMS | CASH | DEFERRED: 24 MONTHS | DEFERRED: 36 MONTHS | BANK FINANCING: 24 MONTHS | BANK FINANCING: 36 MONTHS | INSTALLMENT: 24 MONTHS | INSTALLMENT: 36 MONTHS |
| | CASH PAYABLE WITHIN 30 DAYS | 24 MONTHS STRAIGHT, NO INTEREST | 5% SPOT DP, 95% IN 36 MONTHS, NO INTEREST | 5% SPOT DP, 15% IN 24 MONTHS, 80% LUMP SUM / BANK FINANCING | 5% SPOT DP, 15% IN 36 MONTHS, 80% LUMP SUM / BANK FINANCING | 20% DP IN 24 MONTHS, 80% LUMP SUM / BANK FINANCING | 20% DP IN 36 MONTHS, 80% LUMP SUM / BANK FINANCING |
| OUTRIGHT DISCOUNT IN % | 20% | 15% | 10% | 10% | 5% | 5% | 0% |
| RESERVATION FEE | 50,000.00 | 50,000.00 | 50,000.00 | 50,000.00 | 50,000.00 | 50,000.00 | 50,000.00 |
| 1st | 2,727,600.00 | 120,883.33 | 106,240.00 | 106,240.00 | 114,920.00 | 25,403.33 | 17,900.00 |
| 2nd | | 120,883.33 | 82,460.00 | 19,530.00 | 13,743.33 | 25,403.33 | 17,900.00 |
| 3rd | | 120,883.33 | 82,460.00 | 19,530.00 | 13,743.33 | 25,403.33 | 17,900.00 |
| 4th | | 120,883.33 | 82,460.00 | 19,530.00 | 13,743.33 | 25,403.33 | 17,900.00 |
| 5th | | 120,883.33 | 82,460.00 | 19,530.00 | 13,743.33 | 25,403.33 | 17,900.00 |
| 6th | | 120,883.33 | 82,460.00 | 19,530.00 | 13,743.33 | 25,403.33 | 17,900.00 |
| 7th | | 120,883.33 | 82,460.00 | 19,530.00 | 13,743.33 | 25,403.33 | 17,900.00 |
| 8th | | 120,883.33 | 82,460.00 | 19,530.00 | 13,743.33 | 25,403.33 | 17,900.00 |
| 9th | | 120,883.33 | 82,460.00 | 19,530.00 | 13,743.33 | 25,403.33 | 17,900.00 |
| 10th | | 120,883.33 | 82,460.00 | 19,530.00 | 13,743.33 | 25,403.33 | 17,900.00 |
| 11th | | 120,883.33 | 82,460.00 | 19,530.00 | 13,743.33 | 25,403.33 | 17,900.00 |
| 12th | | 120,883.33 | 82,460.00 | 19,530.00 | 13,743.33 | 25,403.33 | 17,900.00 |
| 13th | | 120,883.33 | 82,460.00 | 19,530.00 | 13,743.33 | 25,403.33 | 17,900.00 |
| 14th | | 120,883.33 | 82,460.00 | 19,530.00 | 13,743.33 | 25,403.33 | 17,900.00 |
| 15th | | 120,883.33 | 82,460.00 | 19,530.00 | 13,743.33 | 25,403.33 | 17,900.00 |
| 16th | | 120,883.33 | 82,460.00 | 19,530.00 | 13,743.33 | 25,403.33 | 17,900.00 |
| 17th | | 120,883.33 | 82,460.00 | 19,530.00 | 13,743.33 | 25,403.33 | 17,900.00 |
| 18th | | 120,883.33 | 82,460.00 | 19,530.00 | 13,743.33 | 25,403.33 | 17,900.00 |
| 19th | | 120,883.33 | 82,460.00 | 19,530.00 | 13,743.33 | 25,403.33 | 17,900.00 |
| 20th | | 120,883.33 | 82,460.00 | 19,530.00 | 13,743.33 | 25,403.33 | 17,900.00 |
| 21st | | 120,883.33 | 82,460.00 | 19,530.00 | 13,743.33 | 25,403.33 | 17,900.00 |
| 22nd | | 120,883.33 | 82,460.00 | 19,530.00 | 13,743.33 | 25,403.33 | 17,900.00 |
| 23rd | | 120,883.33 | 82,460.00 | 19,530.00 | 13,743.33 | 25,403.33 | 17,900.00 |
| 24th | | 120,883.33 | 82,460.00 | 19,530.00 | 13,743.33 | 25,403.33 | 17,900.00 |
| 25th | | | 82,460.00 | 19,530.00 | 13,743.33 | 2,638,720.00 | 17,900.00 |
| 26th | | | 82,460.00 | 2,499,840.00 | 13,743.33 | | 17,900.00 |
| 27th | | | 82,460.00 | | 13,743.33 | | 17,900.00 |
| 28th | | | 82,460.00 | | 13,743.33 | | 17,900.00 |
| 29th | | | 82,460.00 | | 13,743.33 | | 17,900.00 |
| 30th | | | 82,460.00 | | 13,743.33 | | 17,900.00 |
| 31st | | | 82,460.00 | | 13,743.33 | | 17,900.00 |
| 32nd | | | 82,460.00 | | 13,743.33 | | 17,900.00 |
| 33rd | | | 82,460.00 | | 13,743.33 | | 17,900.00 |
| 34th | | | 82,460.00 | | 13,743.33 | | 17,900.00 |
| 35th | | | 82,460.00 | | 13,743.33 | | 17,900.00 |
| 36th | | | 82,460.00 | | 13,743.33 | | 17,900.00 |
| 37th | | | | | 13,743.33 | | 2,777,600.00 |
| 38th | | | | | 2,638,720.00 | | |
| TRANSFER FEES 4% OF NCP | 111,104.00 | 118,048.00 | 124,992.00 | 124,992.00 | 131,936.00 | 131,936.00 | 138,880.00 |